



## **Position title: Associate Manager, Haemodialysis Location: Kuala Lumpur**

### **Responsibilities:**

- Providing a high standard of Management performance through participating in the implementation of Fresenius Medical Care Service Goals and Objectives, Performance Agreement and Business Plan
- Enhancing the organisation's image through adhering to organizational standards and values
- Positively influencing the state team, delegating decision making appropriately
- Making informed and timely decisions, clearly communicating them and planning their implementation
- Actively participating in the development, implementation, evaluation and maintenance of quality improvement programs in line with Fresenius Medical Care business plan
- Responsible for monitoring all expenses and activities in your state in relation to profitability and against budget
- Responsible for offering service contracts to customers
- Responsible for Tenders and ensuring our response is professional and attractive
- Provide a monthly report to the Managing Director on all activities in your state
- Responsible for ensuring Receivables remain under 50days
- Undertaking professional development according to the performance management agreement
- Developing a personal and professional profile through membership of relevant bodies and organizations and participation in professional activities

### **Requirements:**

- Must be entrepreneurial, highly motivated, results orientated, commercially adept, articulate and confident
- Maintain a high level of motivation throughout the team
- Minimum five (5) years experience in the HealthCare and related industry
- A proven record of success in a strategic marketing and management role
- Significant exposure to the public and/or private HealthCare and hospital system in Australia
- Undergraduate/postgraduate qualifications in business or marketing
- To maintain knowledge and information of competitors in the marketplace
- High level of interpersonal skills including communication negotiation and conflict resolution

**If you are interested in this job position, please email your resume to [hr.my@fmc-asia.com](mailto:hr.my@fmc-asia.com)**